

**About us:**

UC Inclusive Credit Pvt. Ltd. (UCIC) is an impact-focused, RBI registered Non-Banking Financial Company (NBFC) (Non deposit accepting and Systemically Important) based in Bangalore. It extends loans (debt) to enterprises that strive to have positive social, financial and/or environmental impact, in a responsible, transparent, and sustainable manner. It uses a variety of debt instruments and structures to achieve this. As a domestic debt provider, we lend to fast growing impact enterprises with strong promoters and management teams and well supported by reputed institutional and individual investors. We lend to enterprises engaged in various sectors viz. Food & Agriculture, Financial Inclusion, Healthcare, Clean Energy / Tech, Education, Affordable Housing, Livelihood, Women Empowerment. UCIC is funded by reputed HNIs, institutional investors, large commercial banks, and financial institutions from India and abroad.

**Position:**

Chief Operating Officer (COO)

**Position Location:**

Bangalore

**Reporting Relationship:**

The Chief Operating Officer will report directly to the Managing Director.

**Primary Responsibilities:**

- The principal scope of the job is to focus on the overall culture and platform for delivery of credit to impactful businesses across India.
- To develop actionable business strategies, objectives and plans to ensure alignment with short, mid and long-term objectives of the company.
- To analyze internal operations and improve efficiency of process, controls, procedures, and implement new technologies in alignment with business strategy.
- To strategically manage, organize, coordinate, and work closely with the team.
- To forge strategic partnership and relationships with key clients, lenders, partners, and other stakeholders of the company.

**Requirements:**

- Demonstrates dynamic leadership ability with experience in finding solutions to problems.
- Ability to motivate, organize, manage, and respond to employees with different areas of expertise.
- Good knowledge of the banking /financial services sector is preferred. However, candidates with experience in consulting, operations and technology are also eligible to apply.
- Should have passion to make a difference.
- Excellent verbal and written communication skills.

- Excellent interpersonal and public speaking skills.
- The ideal candidate will have at least 15 years of relevant experience.
- Bachelor's or master's degree in engineering or business field.
- MBA from a leading Business School preferred.
- Ability to a) work as an independent contributor as also as a part of a team, and b) develop and mentor team members.
- Consulting and finance professionals, with relevant work experience, are encouraged to apply.
- Ability to diagnose problems quickly and foresee potential issues.

**Compensation:**

Compensation will include salary; variable pay and equity in the enterprise.

Desired candidates will have the ability to out-perform this job description, thrive in a congenial, dynamic, entrepreneurial and impact driven culture, and have a passion for making a difference.

If the above position is of interest to you, please submit a resume and cover letter explaining how your skills and experience align with UCIC's requirements by email to [aray@ucinclusive.com](mailto:aray@ucinclusive.com).

The position is open until filled. UCIC is an equal-opportunity employer.